Manpower Employment Outlook Survey New Zealand

A Manpower Research Report



Manpower Employment Outlook Survey New Zealand

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# New Zealand Employment Outlook

The Manpower Employment Outlook Survey for the first quarter 2011 was conducted by interviewing a representative sample of 651 employers in New Zealand.

All survey participants were asked, "How do you anticipate total employment at your location to change in the three months to the end of March 2011 as compared to the current quarter?" New Zealand employers forecast a steady increase in staffing levels during Quarter 1 2011. While 24% of employers expect to increase headcount, 8% anticipate a decrease and 67% predict no change. As a result, the Net Employment Outlook stands at +16%.

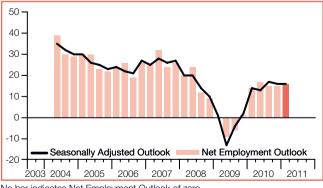
Quarter-over-quarter, the Outlook remains relatively stable, while year-over-year, employers report an improvement of two percentage points.

Once the data is adjusted to account for seasonal variation, the Outlook stands at +16%. Hiring plans are unchanged quarter-over-quarter, and the Outlook is two percentage points stronger year-over-year.

Throughout this report, we use the term "Net Employment Outlook." This figure is derived by taking the percentage of employers anticipating total employment to increase and subtracting from this the percentage expecting to see a decrease in employment at their location in the next quarter. The result of this calculation is the Net Employment Outlook.

From this point forward, all data discussed in the commentary is seasonally adjusted, unless stated otherwise.

	Increase	Decrease	No Change	Don't Know	Net Employment Outlook	Seasonally Adjusted
	%	%	%	%	%	%
Jan-Mar 2011	24	8	67	1	16	16
Oct-Dec 2010	22	7	71	0	15	16
July-Sep 2010	22	7	71	0	15	17
Apr-June 2010	23	6	71	0	17	13
Jan-Mar 2010	20	6	74	0	14	14

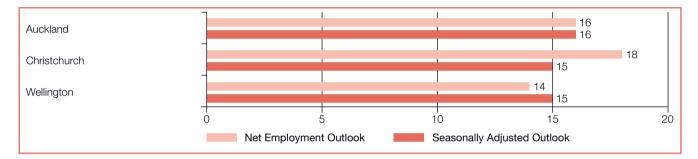


# **Regional Comparisons**

Employers in each of the three regions predict respectable headcount growth during Quarter 1 2011. In Auckland, the Net Employment Outlook stands at +16%, while in both Wellington and Christchurch, employers report Outlooks of +15%.

Quarter-over-quarter, the Outlook has improved by three percentage points in Christchurch, but declined by three percentage points in Wellington. Meanwhile, in Auckland, the Outlook remains relatively stable.

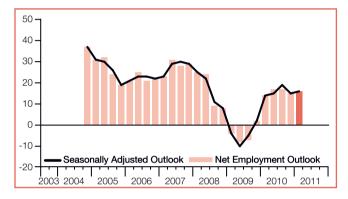
Year-over-year, hiring prospects have improved slightly in all three regions, most notably by four percentage points in Wellington. Based on unadjusted survey data, employers in all three regions anticipate steady headcount growth in the coming quarter. The Christchurch Outlook is moderately stronger quarter-over-quarter, but Wellington employers report a slight decline compared with Quarter 4 2010. Year-over-year, hiring prospects are slightly stronger in all three regions.



### Auckland +16 (16)%

With a Net Employment Outlook of +16%, employers expect an upbeat hiring pace in Quarter 1 2011. The Outlook remains relatively stable quarter-over-quarter, and strengthens by two percentage points year-over-year.

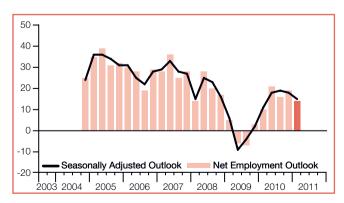
Based on unadjusted survey data, employers predict steady headcount gains in the coming quarter. The Outlook remains relatively stable quarter-over-quarter, and is slightly stronger year-over-year.



### Wellington +14 (15)%

Wellington employers forecast a steady increase in staffing levels for Quarter 1 2011, reporting a Net Employment Outlook of +15%. Hiring prospects decline by three percentage points quarter-over-quarter, but when compared with Quarter 1 2010, the Outlook is four percentage points stronger.

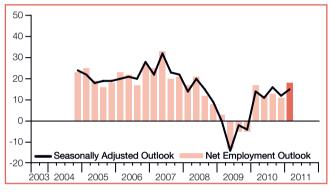
Based on unadjusted survey data, employers report respectable hiring intentions for the coming quarter, despite a moderate decline in the Outlook when compared with the previous quarter. Year-over-year, the Outlook is slightly stronger.



### Christchurch +18 (15)%

Job seekers are likely to benefit from a hopeful hiring climate in Quarter 1 2011, according to employers, who report a Net Employment Outlook of +15%. The Outlook improves by three percentage points when compared with the previous quarter, and remains relatively stable year-over-year.

Based on unadjusted survey data, employers forecast an upbeat hiring pace in Quarter 1 2011. Quarter-overquarter, the Outlook is moderately stronger, while year-over-year, it remains relatively stable.

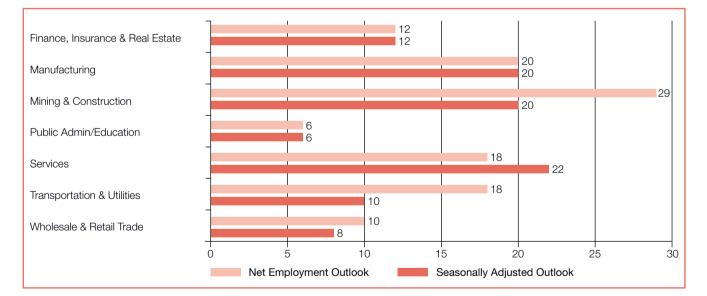


## Sector Comparisons

Employers in all seven industry sectors predict an increase in staffing levels during Quarter 1 2011. The most optimistic hiring plans are reported in the Services sector, where the Net Employment Outlook stands at +22%. A favourable hiring climate is anticipated in both the Manufacturing sector and the Mining & Construction sector, with Outlooks of +20%. Meanwhile, employers in the Public Administration & Education sector and in the Wholesale Trade & Retail Trade sector predict only moderate headcount growth, with Outlooks of +6% and +8%, respectively.

Quarter-over-quarter, the Outlook has weakened in five of the seven industry sectors. The Transportation & Utilities sector Outlook decreases by 14 percentage points, and in the Finance, Insurance & Real Estate sector, employers report a 13 percentage point decline. In the Public Administration & Education sector, the Outlook is 11 percentage points weaker. Elsewhere, employers in two sectors report stronger hiring plans. The Manufacturing sector Outlook increases by seven percentage points, and the Services sector Outlook improves by four percentage points. Year-over-year, employers in three industry sectors report stronger hiring prospects, with notable improvements of eight percentage points evident in the Manufacturing sector and the Mining & Construction sector. However, employers in four sectors report weaker hiring plans, including the Finance, Insurance & Real Estate sector, where the Outlook declines by nine percentage points.

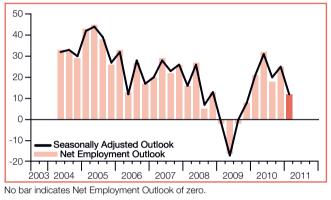
Based on unadjusted survey data, employers forecast headcount growth in all seven industry sectors during Quarter 1 2011. The strongest hiring prospects are reported in the Mining & Construction sector and the Manufacturing sector. Quarter-over-quarter, employers in three sectors report stronger hiring plans, but the Outlook has also declined in three sectors, most notably the Finance, Insurance & Real Estate sector. Year-over-year, hiring prospects are stronger in three sectors but weaker in four.



# Finance, Insurance & Real Estate +12 (12)%

Sector employers predict steady headcount growth in Quarter 1 2011, reporting a Net Employment Outlook of +12%. However, hiring prospects have weakened both quarter-over-quarter and year-over-year, with the Outlook declining by 13 and nine percentage points, respectively.

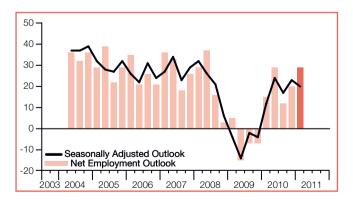
Based on unadjusted survey data, employers anticipate an upbeat hiring pace in the coming quarter, despite considerable declines in the Outlook both quarter-overquarter and year-over-year.



### Mining & Construction +29 (20)%

Employers report hopeful hiring intentions for Quarter 1 2011, with a Net Employment Outlook of +20%. While the Outlook declines by three percentage points quarter-over-quarter, it is eight percentage points stronger year-over-year.

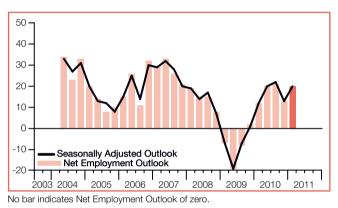
Based on unadjusted survey data, employers predict an active labour market in the coming quarter. The Outlook is considerably stronger both quarter-over-quarter and year-over-year.



### Manufacturing +20 (20)%

Job seekers may benefit from a favourable hiring climate during Quarter 1 2011, according to employers, who report a Net Employment Outlook of +20%. The Outlook has improved by seven percentage points quarter-over-quarter and by eight percentage points year-over-year.

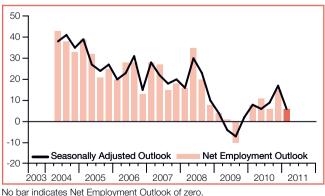
Based on unadjusted survey data, employers predict steady headcount gains in Quarter 1 2011. The Outlook is moderately stronger both quarter-over-quarter and year-over-year.



# Public Administration & Education +6 (6)%

Job seekers may benefit from some opportunities in Quarter 1 2011, according to employers who report a Net Employment Outlook of +6%. Hiring intentions weaken by 11 percentage points quarter-over-quarter, and decline by two percentage points year-over-year.

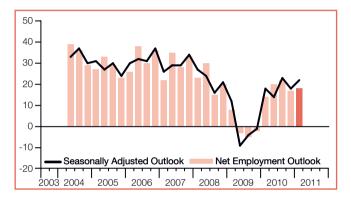
Based on unadjusted survey data, employers forecast a mild hiring climate in Quarter 1 2011. The Outlook is considerably weaker quarter-over-quarter, and also declines slightly year-over-year.



### Services +18 (22)%

Sector employers anticipate healthy headcount gains in Quarter 1 2011, reporting a Net Employment Outlook of +22%. The Outlook has improved by four percentage points both quarter-over-quarter and year-over-year.

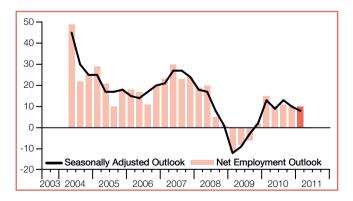
Based on unadjusted survey data, employers predict an upbeat hiring pace in the coming guarter. The Outlook remains relatively stable quarter-over-quarter, and is slightly stronger year-over-year.



### Wholesale & Retail Trade +10 (8)%

Employers report some encouraging signs for job seekers in Quarter 1 2011, with a Net Employment Outlook of +8%. Quarter-over-quarter, the Outlook declines by two percentage points, while year-over-year, employers report a five percentage point decrease.

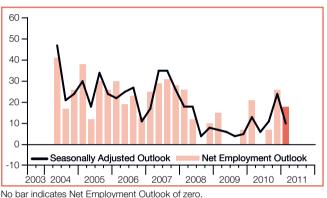
Based on unadjusted survey data, employers predict a fair hiring climate in the coming guarter. The Outlook is unchanged quarter-over-quarter, but moderately weaker year-over-year.



### Transportation & Utilities +18 (10)%

With a Net Employment Outlook of +10%, employers report cautiously optimistic hiring plans for Quarter 1 2011. However, hiring intentions weaken both guarter-overguarter and year-over-year, with the Outlook declining by 14 and three percentage points, respectively.

Based on unadjusted survey data, employers predict respectable headcount growth in Quarter 1 2011, despite a moderate decline in the Outlook when compared with Quarter 4 2010. The Outlook also decreases slightly year-over-year.



# **Global Employment Outlook**

Nearly 64,000 employers have been interviewed across 39 countries and territories to measure anticipated employment trends<sup>\*</sup> between January and March 2011.

Employers in 32 of the 39 countries and territories Manpower surveyed expect to add to their workforces to varying degrees over the next three months.

Employers in Bulgaria, Slovenia and Turkey participate in the survey for the first time, bringing the total number of countries surveyed in the Europe, Middle East & Africa (EMEA) region to 21.

Employers in India, China, Taiwan, Brazil, Turkey and Singapore report the strongest first-quarter hiring plans, while those in Greece, the Czech Republic, Austria and Ireland report the weakest hiring forecasts. The hiring pace is expected to decline in 17 of the 36 countries and territories where quarter-over-quarter comparisons are possible, and in the 35 countries and territories where year-over-year comparisons are possible, the hiring pace is expected to improve in 28. Regionally, employers in the Americas and Asia Pacific continue to report positive Net Employment Outlooks. Hiring demands have improved somewhat from 12 months ago in all eight Asia Pacific countries and territories, and in all but one country in the Americas where year-over-year data is available. Outlooks in the U.S. and India improve slightly from both Quarter 4 2010 and last year at this time, and Japan's Net Employment Outlook continues to improve incrementally with employers reporting their most optimistic forecast since Quarter 4 2008.

In the EMEA region, Outlooks decline in 11 of 18 countries from three months ago. However, year-over-year comparisons are more favourable, showing improved job prospects in 12 countries from Quarter 1 2010. Hiring intentions are strongest in Turkey, Germany and Sweden, while employers in Italy report their first positive Net Employment Outlook since Quarter 3 2008.

\* Commentary is based on seasonally adjusted data where available.

### Survey Respondents by Region Res Out resc pub Asia Pacific 24% Pac Americas 47% EMEA 29%

Research for the Quarter 1 2011 Manpower Employment Outlook Survey involved surveying 63,749 human resources directors and senior hiring managers from public and private organisations worldwide. 47% of respondents came from 10 countries in the Americas; 24% from eight countries and territories across Asia Pacific; and 29% from 21 countries in EMEA.

### Manpower Employment Outlook Survey New Zealand

	Net Employment Outlook		Qtr on Qtr Change	Yr on Yr Change	
	Quarter 1 2010	Quarter 4 2010	Quarter 1 2011	Q4 2010 to Q1 2011	Q1 2010 to Q1 2011
	%	%	%		
Americas					
Argentina	12 (10) <sup>1</sup>	17 (17) <sup>1</sup>	20 (18) <sup>1</sup>	3 (1) <sup>1</sup>	8 (8) <sup>1</sup>
Brazil	31	37	36	-1	5
Canada	2 (11) <sup>1</sup>	14 (14) <sup>1</sup>	5 (14) <sup>1</sup>	-9 (0) <sup>1</sup>	3 (3) <sup>1</sup>
Colombia	9	17	10	-7	1
Costa Rica	20 (17) <sup>1</sup>	23 (21) <sup>1</sup>	22 (19) <sup>1</sup>	-1 (-2) <sup>1</sup>	2 (2)1
Guatemala	12	9	9	0	-3
Mexico	6 (6) <sup>1</sup>	16 (17) <sup>1</sup>	14 (16) <sup>1</sup>	-2 (-1) <sup>1</sup>	8 (10) <sup>1</sup>
Panama	-	19	21	2	-
Peru	19 (16) <sup>1</sup>	23 (22) <sup>1</sup>	25 (22) <sup>1</sup>	2 (0) <sup>1</sup>	6 (6) <sup>1</sup>
United States	0 (5)1	4 (5) <sup>1</sup>	4 (9) <sup>1</sup>	0 (4) <sup>1</sup>	4 (4) <sup>1</sup>
Asia Pacific					
Australia	19 (19) <sup>1</sup>	20 (20) <sup>1</sup>	21 (21) <sup>1</sup>	1 (1) <sup>1</sup>	2 (2) <sup>1</sup>
China	14 (15) <sup>1</sup>	51 (42) <sup>1</sup>	38 (40) <sup>1</sup>	-13 (-2) <sup>1</sup>	24 (25) <sup>1</sup>
Hong Kong	13 (14) <sup>1</sup>	17 (17) <sup>1</sup>	20 (21) <sup>1</sup>	3 (4) <sup>1</sup>	7 (7) <sup>1</sup>
India	36 (37) <sup>1</sup>	42 (39) <sup>1</sup>	41 (42) <sup>1</sup>	-1 (3) <sup>1</sup>	5 (5) <sup>1</sup>
Japan	-4 (1) <sup>1</sup>	4 (6) <sup>1</sup>	2 (7) <sup>1</sup>	-2 (1) <sup>1</sup>	6 (6) <sup>1</sup>
New Zealand	14 (14) <sup>1</sup>	15 (16) <sup>1</sup>	16 (16) <sup>1</sup>	1 (0) <sup>1</sup>	2 (2) <sup>1</sup>
Singapore	22 (21) <sup>1</sup>	22 (22) <sup>1</sup>	27 (26) <sup>1</sup>	5 (4) <sup>1</sup>	5 (5) <sup>1</sup>
Taiwan	22 (27) <sup>1</sup>	40 (39) <sup>1</sup>	32 (37) <sup>1</sup>	-8 (-2) <sup>1</sup>	10 (10) <sup>1</sup>
		- ()	- (- /	- \ /	- \ - /
EMEA*					
Austria	-1 (3) <sup>1</sup>	5 (5) <sup>1</sup>	-7 (-3) <sup>1</sup>	-12 (-8) <sup>1</sup>	-6 (-6) <sup>1</sup>
Belgium	-4 (-5) <sup>1</sup>	6 (6) <sup>1</sup>	4 (4) <sup>1</sup>	-2 (-2) <sup>1</sup>	8 (9) <sup>1</sup>
Bulgaria	_	-	4	_ ( _/	-
Czech Republic	-6	-2	-5	-3	1
France	0 (1) <sup>1</sup>	1 (0) <sup>1</sup>	-1 (1) <sup>1</sup>	-2 (1) <sup>1</sup>	-1 (0) <sup>1</sup>
	1 (5) <sup>1</sup>				
Germany Greece	1	7 (7) <sup>1</sup> -10	7 (11) <sup>1</sup> -15	0 (4) <sup>1</sup> -5	6 (6) <sup>1</sup> -16
	-7	0	-15	-5	-10
Hungary Ireland					
	-13 (-11) <sup>1</sup>	-3 (-2) <sup>1</sup>	-5 (-3) <sup>1</sup>	-2 (-1) <sup>1</sup>	8 (8) <sup>1</sup>
Italy	-8 (-7) <sup>1</sup>	-8 (-6) <sup>1</sup>	2 (3) <sup>1</sup>	10 (9) <sup>1</sup>	10 (10) <sup>1</sup>
Netherlands	-3 (-3) <sup>1</sup>	$2(1)^{1}$	1 (3) <sup>1</sup>	-1 (2) <sup>1</sup>	4 (6) <sup>1</sup>
Norway	5 (7) <sup>1</sup>	9 (11) <sup>1</sup>	5 (7) <sup>1</sup>	-4 (-4)1	O (0) <sup>1</sup>
Poland	4	11	5	-6	1
Romania	-11	0	-2	-2	9
Slovenia	-	-	2	-	-
South Africa	13 (11) <sup>1</sup>	6 (7) <sup>1</sup>	5 (3) <sup>1</sup>	-1 (-4)1	-8 (-8) <sup>1</sup>
Spain	-12 (-10) <sup>1</sup>	-4 (-1) <sup>1</sup>	-4 (-2) <sup>1</sup>	O (-1) <sup>1</sup>	8 (8)1
Sweden	2 (6) <sup>1</sup>	5 (6) <sup>1</sup>	5 (9) <sup>1</sup>	0 (3) <sup>1</sup>	3 (3)1
Switzerland	4 (0) <sup>1</sup>	9 (15) <sup>1</sup>	4 (0) <sup>1</sup>	-5 (-15) <sup>1</sup>	O (0) <sup>1</sup>
Turkey	-	-	27	-	-
UK	-1 (1) <sup>1</sup>	2 (1) <sup>1</sup>	0 (2) <sup>1</sup>	-2 (1) <sup>1</sup>	1 (1) <sup>1</sup>

\*EMEA – Europe, Middle East and Africa.

1. Number in parentheses is the Net Employment Outlook when adjusted to remove the impact of seasonal variations in hiring activity. Please note that this data is not available for all countries as a minimum of 17 quarters worth of data is required.

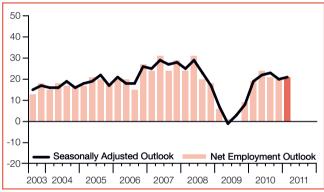
# International Comparisons – Asia Pacific

Nearly 16.000 interviews have been conducted across Australia, China, Hong Kong, India, Japan, New Zealand, Singapore and Taiwan to measure anticipated hiring activity between January and March 2011.

Employer hiring expectations continue to be optimistic throughout the region where job prospects improve year-over-year in all eight countries and territories surveyed. Compared to three months ago, job prospects improve or remain stable in six of the countries and territories surveyed. Regional hiring plans continue to be strongest in India, China and Taiwan, and weakest in Japan despite employers there reporting five consecutive guarters of steadily improving Outlooks.

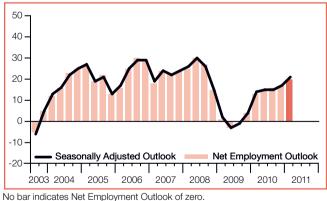
India's hiring pace continues to be dynamic: more than half of all Service sector employers plan to add to their workforces in the January to March period; while those in the Manufacturing industry sector report their most optimistic hiring intentions since the survey began. Similarly, Chinese job seekers in the Wholesale & Retail Trade industry sector are likely to benefit from the sector's most optimistic employer hiring plans since the survey began there in 2003.

### Australia

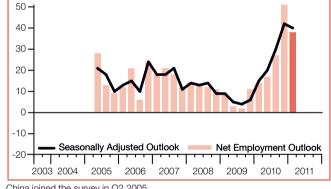


No bar indicates Net Employment Outlook of zero.

### Hong Kong

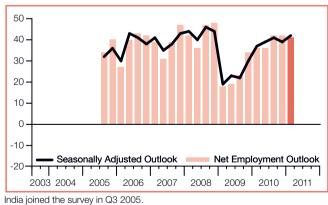


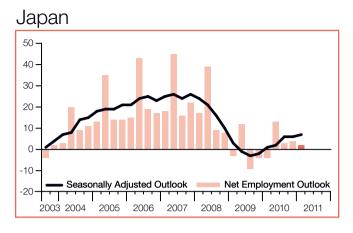
### China 50·



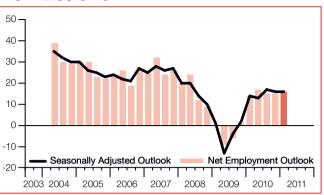
China joined the survey in Q2 2005.

India





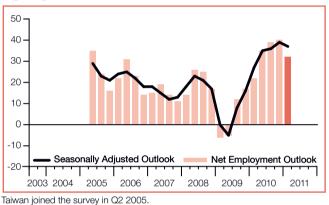
### New Zealand



New Zealand joined the survey in Q2 2004. No bar indicates Net Employment Outlook of zero.

#### Singapore 70 60 50· 40 30 20 10 0 -10 -20 --30 -40 **-**-50 Net Employment Outlook Seasonally Adjusted Outlook -60-Τ Τ 2003 2004 2007 2008 2009 2005 2006 2010 2011 No bar indicates Net Employment Outlook of zero.

### Taiwan

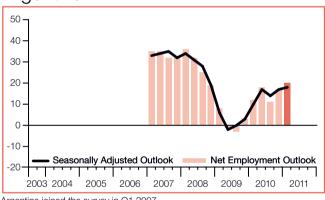


# International Comparisons – Americas

Nearly 30.000 interviews have been conducted across Argentina, Brazil, Canada, Colombia, Costa Rica, Guatemala, Mexico, Panama, Peru and the United States to measure employment prospects for Quarter 1 2011. The data shows positive hiring intentions across the region for the next three months; however, the Net Employment Outlooks are expected to be slightly weaker quarter-over-quarter in four of the 10 countries surveyed but stronger in all countries except Guatemala where year-over-year data is available.

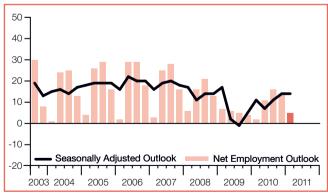
Employers in Brazil, Peru and Panama report the strongest hiring intentions within the region. Meanwhile, iob seekers in Guatemala and the United States are likely to encounter the region's weakest employment prospects, although employers in both countries expect

### Argentina



Argentina joined the survey in Q1 2007.

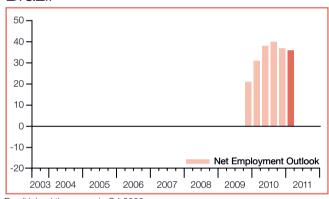
### Canada



a modest hiring pace to continue in the first three months of the year. In fact, U.S. employers are reporting their most optimistic forecast since Q4 2008 and, together with Mexican employers, report their strongest first-quarter hiring intentions in three years. Similarly, Canadian employers remain upbeat, buoyed by moderate guarterover-guarter and year-over-year improvements in the Wholesale & Retail Trade industry sector.

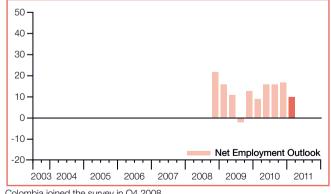
In Brazil, where four in 10 employers indicate they will add to their payrolls in the upcoming guarter, optimism is further driven by strength in the Services industry sector: for the second consecutive quarter more than half of the sector's employers surveyed report they intend to add employees.



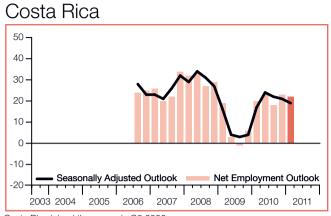


Brazil joined the survey in Q4 2009.

### Colombia

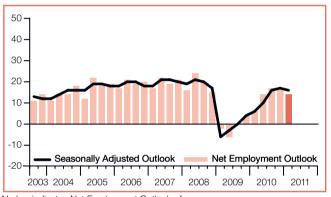


Colombia joined the survey in Q4 2008.

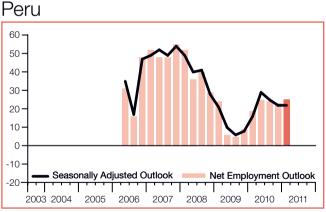


Costa Rica joined the survey in Q3 2006.

### Mexico

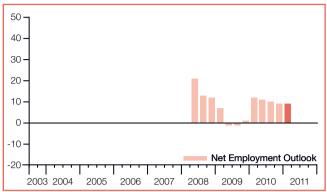


No bar indicates Net Employment Outlook of zero.



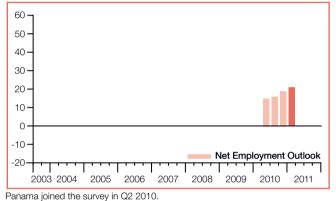
Peru joined the survey in Q2 2006.

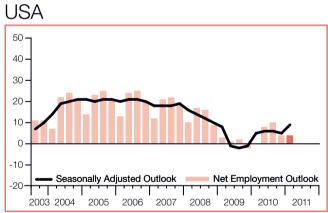
### Guatemala



Guatemala joined the survey in Q2 2008.

### Panama





No bar indicates Net Employment Outlook of zero.

# International Comparisons – EMEA

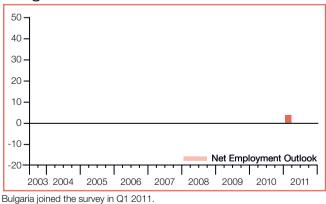
Over 18,000 interviews have been conducted with employers across 21 EMEA countries to measure anticipated hiring activity for Quarter 1 2011. Employers in Bulgaria, Slovenia and Turkey join the survey for the first time in Quarter 1 2011.

First-quarter hiring expectations remain mixed, with employers in 14 countries reporting varying degrees of positive hiring activity. While Net Employment Outlooks weaken in 11 countries from three months ago, a yearover-year comparison reveals stronger Outlooks in 12 countries. Hiring expectations are strongest in Turkey, Germany and Sweden. In contrast, employers in Greece, the Czech Republic, Austria, Ireland, Spain and Romania report the weakest and only negative forecasts globally. German employers – buoyed by upbeat forecasts in the Finance & Business Services industry sector – report their most optimistic hiring plans in three years, while Swedish employers anticipate their country's strongest hiring pace in over two years. Meanwhile, the employer optimism evident in the first Turkish survey is partly fuelled by strong hiring intentions in the Construction and Manufacturing industry sectors. Additionally, data for Italy shows improved hiring expectations for the third consecutive quarter, resulting in the first positive forecast from Italian employers in more than two years.

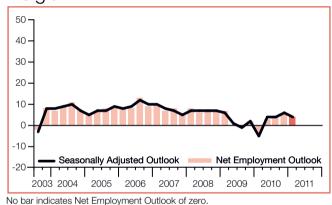
#### Austria 50 40 30 20 10 0 -10 Net Employment Outlook Seasonally Adjusted Outlook -20 2005 2006 2007 2008 2009 2010 2011 2003 2004

No bar indicates Net Employment Outlook of zero.

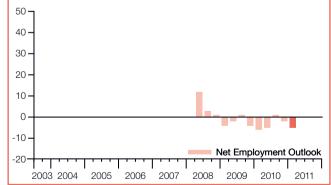
### Bulgaria



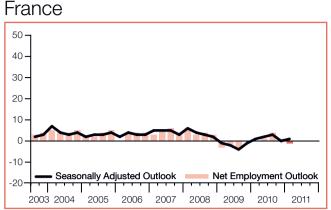
### Belgium



### Czech Republic

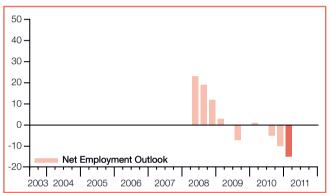


Czech Republic joined the survey in Q2 2008



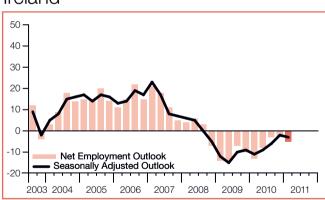
No bar indicates Net Employment Outlook of zero.

### Greece

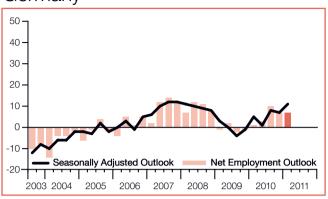


Greece joined the survey in Q2 2008.

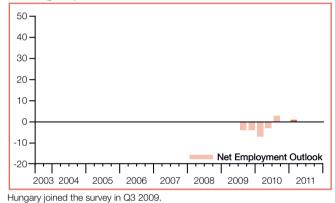
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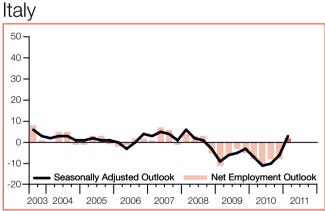
### Germany



### Hungary

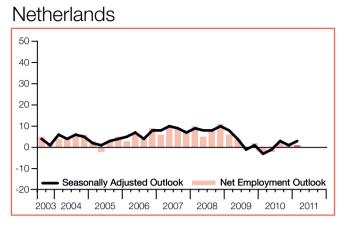


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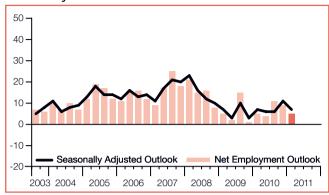


No bar indicates Net Employment Outlook of zero.

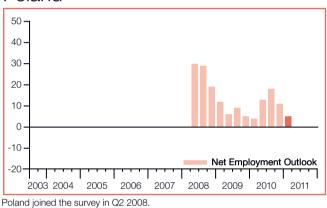
### Ireland



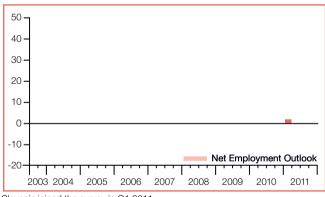
### Norway



### Poland

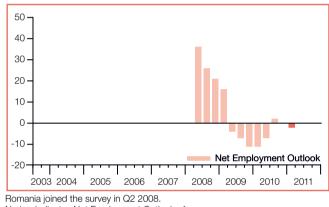


### Slovenia



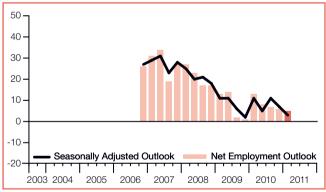
Slovenia joined the survey in Q1 2011.

### Romania

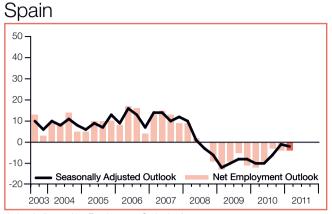


No bar indicates Net Employment Outlook of zero.

### South Africa

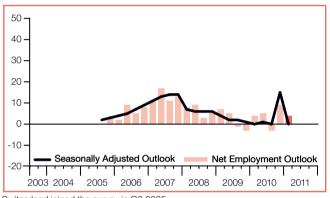


South Africa joined the survey in Q4 2006.



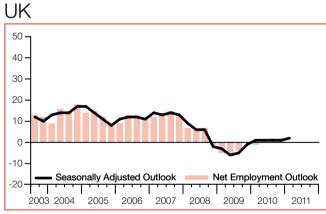
No bar indicates Net Employment Outlook of zero.

### Switzerland



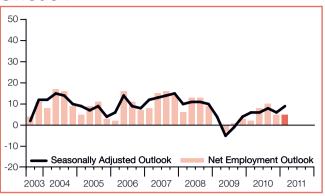
No bar indicates Net Employment Outlook of zero.

# Switzerland joined the survey in Q3 2005.



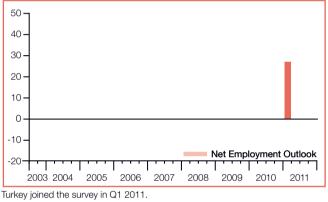
No bar indicates Net Employment Outlook of zero.

### Sweden



No bar indicates Net Employment Outlook of zero.

### Turkey



# About the Survey

The Manpower Employment Outlook Survey is conducted quarterly to measure employers' intentions to increase or decrease the number of employees in their workforces during the next quarter. The survey has been running for more than 47 years and is one of the most trusted surveys of employment activity in the world. Various factors underpin the success of the Manpower Employment Outlook Survey:

**Unique:** It is unparalleled in its size, scope, longevity and area of focus.

**Projective:** The Manpower Employment Outlook Survey is the most extensive, forward-looking employment survey in the world, asking employers to forecast employment over the next quarter. In contrast, other surveys and studies focus on retrospective data to report on what occurred in the past.

**Independent:** The survey is conducted with a representative sample of employers from throughout the countries in which it is conducted. The survey participants are not derived from Manpower's customer base.

**Robust:** The survey is based on interviews with nearly 64,000 public and private employers across 39 countries and territories to measure anticipated employment trends each quarter. This sample allows for analysis to be performed across specific sectors and regions to provide more detailed information.

Focused: For nearly five decades, the survey has derived all of its information from a single question.

### Survey Question

All employers participating in the survey worldwide are asked the same question, "How do you anticipate total employment at your location to change in the three months to the end of March 2011 as compared to the current quarter?"

### Methodology

The Manpower Employment Outlook Survey is conducted using a validated methodology, in accordance with the highest standards in market research. The research team for the 39 countries and territories where the survey is currently conducted includes Manpower's internal research team and Infocorp Ltd. The survey has been structured to be representative of each national economy. The margin of error for all national, regional and global data is not greater than +/- 3.9%.

In New Zealand, the national survey is conducted by external surveyors and includes 651 employers. With this number of interviews, the margin of error for the New Zealand Survey is +/- 3.8%.

### Net Employment Outlook

Throughout this report, we use the term "Net Employment Outlook." This figure is derived by taking the percentage of employers anticipating an increase in hiring activity and subtracting from this the percentage of employers that expect to see a decrease in employment at their location in the next quarter. The result of this calculation is the Net Employment Outlook.

### Seasonal Adjustment

Seasonal adjustments have been applied to the data for Argentina, Australia, Austria, Belgium, Canada, China, Costa Rica, France, Germany, Hong Kong, India, Ireland, Italy, Japan, Mexico, Netherlands, New Zealand, Norway, Peru, Singapore, South Africa, Spain, Sweden, Switzerland, Taiwan, the United Kingdom and the United States to provide additional insight into the survey data. These adjustments make it possible to review the data without the employment fluctuations that normally occur at the same time each year, thus providing a clearer picture of the data over time. Manpower intends to add seasonal adjustments to the data for other countries in the future, as more historical data is compiled. Note that in Quarter 2 2008, Manpower adopted the TRAMO-SEATS method of seasonal adjustment for data.

### History of the Survey

- **1962** First generation of the Manpower Employment Outlook Survey launched in the United States and Canada.
- **1966** Manpower's United Kingdom operation launches the equivalent of the United States survey, naming the report the Quarterly Survey of Employment Prospects. The survey adopts the same forward-looking research format as the United States survey and is the first of its kind in Europe.
- **1976** Second generation of the Manpower Employment Outlook Survey launched in the United States and Canada. Research methodology is updated to evolve with advancements in the field of market research.
- 2002 Manpower United Kingdom's Quarterly Survey of Employment Prospects is updated to adopt an enhanced research methodology. Manpower's operations in Mexico and Ireland launch the survey in their respective countries.
- 2003 Third generation of the Manpower Employment Outlook Survey is launched, expanding the programme to a total 18 countries and territories worldwide: Australia, Austria, Belgium, Canada, France, Germany, Hong Kong, Ireland, Italy, Japan, Mexico, Netherlands, Norway, Singapore, Spain, Sweden, the United Kingdom and the United States.
- 2004 Manpower operations in New Zealand launch the Manpower Employment Outlook Survey.
- 2005 Manpower operations in China, India, Switzerland and Taiwan launch the Manpower Employment Outlook Survey.
- 2006 Manpower operations in Costa Rica, Peru and South Africa join the survey programme. Surveys in Australia, Austria, Belgium, France, Germany, Hong Kong, Ireland, Italy, Japan, Mexico, Netherlands, Norway, Singapore, Spain and Sweden add seasonally adjusted data in the third quarter.
- 2007 Manpower operations in Argentina launch the Manpower Employment Outlook Survey. The survey in New Zealand adds seasonally adjusted data in the first quarter.
- 2008 Manpower operations in Colombia, the Czech Republic, Greece, Guatemala, Poland and Romania join the survey programme. China and Taiwan add seasonally adjusted data in the second quarter. India and Switzerland add seasonally adjusted data in the third quarter.

- 2009 Manpower operations in Hungary and Brazil launch the Manpower Employment Outlook Survey.
- 2010 Manpower's Panama operation launches the Manpower Employment Outlook Survey, expanding the programme total to 36 countries and territories worldwide. Peru adds seasonally adjusted data in the second quarter. Costa Rica adds seasonally adjusted data in the fourth quarter.
- 2011 Beginning in the first quarter, operations in Bulgaria, Slovenia and Turkey join the Manpower Employment Outlook Survey. Additionally, seasonally adjusted data is added in the first quarter for Argentina and South Africa.

# About Manpower Inc.

Manpower Inc. (NYSE: MAN) is a world leader in innovative workforce solutions; creating and delivering services that enable its clients to win in the changing world of work. With over 60 years' experience, Manpower offers employers a range of services and solutions for the entire employment and business cycle including permanent, temporary and contract recruitment; employee assessment and selection; training; outplacement; outsourcing and consulting. Manpower's worldwide network of nearly 4,000 offices in 82 countries and territories enables the company to meet the needs of its 400,000 clients per year, including small and medium size enterprises in all industry sectors, as well as the world's largest multinational corporations. The focus of Manpower's work is on raising productivity through improved quality, efficiency and cost-reduction across their total workforce, enabling clients to concentrate on their core business activities. Manpower Inc. operates under five brands: Manpower, Manpower Professional, Elan, Jefferson Wells and Right Management. More information about Manpower Inc. is available at www.manpower.com.

# The Manpower Group

From strategy to implementation, we are unique in that we create and deliver services that help our clients win in the changing world of work.

**Manpower** is a world leader in the employment services industry. We offer a complete range of services to help clients meet their workforce challenges: permanent, temporary and contract recruitment, employee assessment and selection, training, outsourcing and consulting. Our 400,000 customers range from small through mid-size to global corporations.

**Manpower Professional** helps find and retain the best people in IT, e-commerce, Accounting, Finance, Engineering, Sales and Marketing and other business professions. Our recruiters are industry experts who know where to find the top people to suit each client's specific needs.

**Elan** is the world's leading IT resourcing and recruitment consultancy, covering the range of positions from help desk, programmers and telecoms to program managers and IT Directors.

**Right Management** is the world leader in both outplacement and organisational consulting. We help companies attract and assess top talent, grow and develop leaders, engage and align people with strategy, transition and re-deploy employees.

Jefferson Wells delivers professional services in Finance and Accounting, Internal Audit and Controls, Technology Risk Management and Tax. Our seasoned professionals average 18 years of public accounting or industry experience, partnering with clients through professional staff augmentation, complete project solutions and through leadership.

### About Manpower New Zealand

Manpower established its first offices in New Zealand in 1996 and in addition to the Manpower brand, in New Zealand the company operates under the brand names of Manpower Professional and Right Management. Please visit www.manpower.co.nz or www.manpowerprofessional.co.nz for more information.

# What we do

People	From management to staff. Permanent hire to contract. Financial to industrial. Manpower and Manpower Professional find the best people for all types of jobs and industries at all levels.			
Training	Through Manpower, Manpower Professional, Elan and our subsidiary company Right Management, we have a wide choice of training and development solutions. Our award- winning online training has successfully enhanced the skills of over nine million people worldwide. There are now more than 3,600 courses and 200,000 current users of our Training & Development Centre.			
HR Services	Recruiting. Prescreening. Testing. Interviewing. We have a full spectrum of customisable HR Services to reduce your hiring timeline and costs. Candidates are thoroughly screened and evaluated, which means a better fit of employee to work and higher staff retention.			
Outsourcing	Recruitment process outsourcing. Technology enabled solutions. Customised vendor management programs. Business planning. Internal audit and tax operations. Finance and accounting. These are just some of the areas of expertise offered by Manpower and our subsidiary companies.			
Consulting	HR consulting. Research and diagnostics. Benchmarking. Talent architecture. Career transition. Organisation consulting across sectors. Offered through Manpower and Manpower Professional, along with our subsidiaries, Right Management and Jefferson Wells.			

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